

2016 ANNUAL REPORT



**OUR VISION** All communities across Kansas value and support early childhood development.

**OUR MISSION** High-quality early education is available to all Kansas families and children.

“Small opportunities  
are often the beginning  
of great enterprises.”

– Demosthenes

Demosthenes was a Greek statesman and orator of ancient Athens. His orations reflect contemporary Athenian intellectual prowess and provide an insight into the politics and culture of ancient Greece during the 4th century, BC. This message seems as accurate today as it was in the 4th century BC!

Our work at Child Care Aware® of Kansas is an effort to support our youngest Kansans – our small opportunities – and set the stage for their great enterprises. What better mission could there be to support a positive future for Kansas and our country?



Leadell Ediger



**Child Care Aware® of Kansas** is the administrator of the statewide Child Care Resource and Referral (CCR&R) network in Kansas. We strive to:

**ENSURE** that families have access to affordable, high-quality child care

**LEAD** early learning initiatives and offer professional development events that promote more knowledgeable early learning staff

**ADVOCATE** for positive changes that impact the lives of children and families

# connections

## FAMILY CONNECTIONS

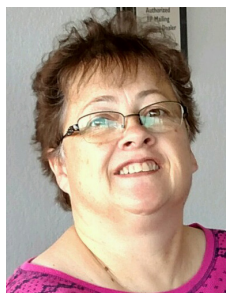
The Child Care Resource Center is a free service that makes locating child care programs quick and easy – support is available both online and by phone. Resource specialists provide families with a list of licensed child care providers in their geographic area, as well as personalized information that will help them choose the best child care provider for their family.

*"The most rewarding part of my job is when a parent calls back to let us know they were able to find care through our service. It puts what we do into perspective. They seem very appreciative and grateful to have found our service, and that lifts my spirits tremendously! Some parents even say they would not have even known where to begin if it wasn't for our help."*



**BIANCA GARCIA**  
BILINGUAL RESOURCE SPECIALIST  
CHILD CARE AWARE® OF EASTERN KANSAS

*"This service was very helpful. We received lots of information to help us check out the providers and to help with interview questions."*



**GAIL OWENS** PARENT, LIBERAL, KS

**TOTAL REFERRALS**  
**10,988**

**TOTAL CHILDREN SERVED**  
**12,239**



# programs

## CHILD CARE PROGRAM IMPACT

We have 25 years of experience developing comprehensive, quality initiatives that engage child care providers in a variety of ways. Throughout the year, providers were supported through technical assistance (coaching), professional development, consumer education materials, and positive relationships that cultivate their professional growth. From goal-setting to family engagement, participants engage in proven strategies that improve the quality of child care.

### QUALITY INITIATIVES

**Infant/Toddler Quality Steps** Focused on quality infant/toddler child care

**Strengthening Families** Focused on prevention of child abuse and neglect

**Early Childhood Wellness – Step It Up Challenge** Focused on healthier environments for children

**Breastfeeding Friendly Child Care Designation** An award for child care programs that successfully meet five criteria

**Kansas Quality Rating and Improvement System** Kansas QRIS, a five-star child care rating program

### SPECIAL PROJECTS

**Emergency Preparedness in Child Care** A quality initiative focused on emergency planning, communication strategies and resources for child care programs

**Pediatric First Aid & CPR Certifications** Helping providers learn lifesaving skills and meet child care licensing requirements

### STRENGTHENING FAMILIES PROJECT:

*“Holding the parent cafés has been an encouraging improvement in my home daycare. The families have developed friendly relationships as they get to know each other. It’s good for me to hear them talk about their children and home life ups and downs. I can be a facilitator in making their lives easier when I’m aware of their concerns.”*

**PAULA WHITE** CHILD CARE PROVIDER, WICHITA, KS



**BREASTFEEDING FRIENDLY CHILD CARE DESIGNATION:** *“Breastfeeding promotion and encouragement is one of the most important things we can do for the new mothers in our program. We want everyone who steps through our doors to see breastfeeding as a natural part of an early childhood program!”*

**JILLIAN HOEFER** M.ED, DIRECTOR  
WICHITA STATE UNIVERSITY, CHILD DEVELOPMENT CENTER



**KANSAS QRIS:** *“At our center we are very appreciative of this program and the services it provides. We learned so much by working in this program and through the eyes of the observer. We are improving every day in the care we offer the children.”*

**MARGARET LACHOWSKY** DIRECTOR, MATER DEI CHILD CARE CENTER, TOPEKA, KS

**CONTINUING EDUCATION PROGRAMS**

Continued learning enhances practices and creates better quality early learning environments. These opportunities lead to improvements in knowledge, skills, and practices.

**T.E.A.C.H. Early Childhood® KANSAS** Scholarships that make higher education more affordable and provide compensation incentives provided **108 college credit hours for child care providers**

**Child Care WAGES® KANSAS** A wage supplement program provided **4 wage supplements**

**Child Care Aware Training Academy™** Online researched-based training courses served **105 providers with 1,715 courses taken**



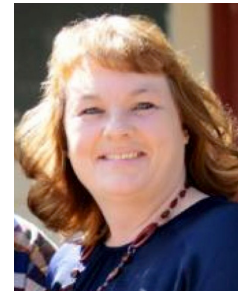
*"The T.E.A.C.H. Scholarship has helped me improve the quality of care I provide. But more than that, it has broadened my horizons. I've always frowned upon self-complacency. Gaining a formal education — even as a non-traditional student — is greatly appreciated, and would not have been possible on my income without the scholarship.*

*I am proud to say I have been a T.E.A.C.H. recipient, and have great appreciation for the program. I have been in the child care field for almost 15 years and learning is an experience I will never outgrow."*

**TERRIA ASHBY** BELLA'S PLAYHOUSE DAY CARE HOME, ULYSSES, KS

**CHILD CARE RESOURCE & REFERRAL AGENCIES**

CCR&Rs work to improve the quality of child care available for Kansas children and families. Professional staff members drive to child care facilities throughout the state to provide coaching, deliver trainings, and share consumer education materials. At community meetings and during discussions they help to elevate the importance of school readiness in young children.



*"Working with our local CCR&R has been beneficial to our Family Child Care Providers Group. The ladies are confident that you are there for them as individuals and as business owners. You come to our homes and work with the children and offer great advice and suggestions. You provide up-to-date trainings, such as First Aid and CPR. We feel more confident about ourselves and our businesses after we have worked with you."*

**ANGIE STRUNK** CHILD CARE PROVIDER, VICE-PRESIDENT OF FAMILY CHILD CARE PROVIDERS OF DICKINSON COUNTY, ABILENE, KS

impact

PROFESSIONAL DEVELOPMENT

**5,927 ATTENDEES**

**508 EVENTS**

**1,313 HOURS COMPLETED**

TECHNICAL ASSISTANCE

**3,236 INTERACTIONS PROVIDED**



## FINANCIALS

Child Care Aware® of Kansas is transparent. We undergo an annual audit of our financial statements to ensure appropriate use of funds. The below information is unaudited at this time.

### BALANCE SHEET

Kansas Association of Child Care Resource and Referral Agencies  
DBA Child Care Aware® of Kansas. Year ended December 31, 2016

ASSETS	
Cash and cash equivalents	\$837,475
Accounts receivable	151,517
Prepaid expenses	17,238
Vehicles and equipment, at cost, net	52,333
Fund at Greater Salina Community Foundation	477,072
<b>TOTAL ASSETS</b>	<b>\$1,535,635</b>
LIABILITIES AND NET ASSETS	
Liabilities	
Accounts payable	\$101,008
Accrued compensation	17,379
Deferred revenue	371,322
Total Liabilities	489,709
Net Assets	
Unrestricted	926,546
Temporarily restricted	119,380
Total Net Assets	1,045,926
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$1,535,635</b>

## STATEMENTS OF ACTIVITIES

Kansas Association of Child Care Resource and Referral Agencies  
DBA Child Care Aware® of Kansas. Year ended December 31, 2016

### CHANGES IN UNRESTRICTED NET ASSETS

Revenue	
Contract service income - Government	\$1,786,416
Grants	980,231
Donations	7,529
Interest	5,794
Other income	22,056
Net assets released from restriction	29,009
Net unrealized gain (loss) on investment	35,620
<b>TOTAL REVENUE</b>	<b>\$2,866,655</b>

### EXPENSES

Programs	
Child Care Consumer Education Resources and Referrals (including Infant/Toddler project)	\$1,554,603
Strengthening Families	420,341
Early Childhood Wellness Project (including Step It Up)	358,527
Educational Services (including T.E.A.C.H. Early Childhood® KANSAS Project and Kansas QRIS)	94,844
Other programs	130,768
<b>TOTAL PROGRAM EXPENSES</b>	<b>2,559,083</b>
General and administrative expenses	272,133
Fundraising expenses	28,329
<b>TOTAL EXPENSES</b>	<b>\$2,859,545</b>

### NET CHANGE IN UNRESTRICTED NET ASSETS

Changes in Temporarily Restricted Net Assets	\$7,110
Donations	94,834
Net assets released from restriction	(29,009)
Net Change in Temporarily Restricted Net Assets	65,825
Total Change in Net Assets	72,935
Net Assets - Beginning of Year	972,991
<b>Net Assets - End of Year</b>	<b>\$1,045,926</b>

## REVENUE SOURCES

Kansas Association of Child Care Resource and Referral Agencies  
DBA Child Care Aware® of Kansas. Year ended December 31, 2016

### Contract Service Income - Government

<b>CONTRACT SERVICE INCOME - GOVERNMENT</b>	
Kansas Department for Children and Families	\$1,727,926
Kansas Department of Health and Environment	58,490
	<b>\$1,786,416</b>

### GRANTS

Kansas Children's Cabinet and Trust Fund	\$450,205
Kansas Health Foundation	353,026
Success by 6 Coalition of Douglas County	43,847
Saline County School Readiness Project	30,468
The Nemours Foundation	22,744
Child Care Aware® of America	18,811
Child Care Aware® of Eastern Kansas	13,529
Kansas Action for Children	11,600
United Way of McPherson County	2,500
Greater Salina Community Foundation	2,440
Other	31,061
	<b>\$980,231</b>

Donations	\$7,529
Interest	5,794
Other income	22,056
Net assets released from restriction	29,009
Net unrealized gain/(loss) on investment	35,620
<b>TOTAL REVENUE</b>	<b>\$2,866,655</b>

### DONATIONS-TEMPORARILY RESTRICTED

BlueCross BlueShield of Kansas Foundation	\$34,364
Earl Bane Foundation	26,500
Kansas Families and Schools Together, Inc.	8,000
Salina Regional Health Foundation	6,756
Don C & Florence M McCune Foundation	5,000
Individual Donations for Scholarships	4,739
Greater Salina Community Foundation	4,140
Verla Nesbitt Joscelyn Foundation	2,000
Western Kansas Community Foundation	1,000
South Central Community Foundation	990
Individual Donations for Emergency Preparedness	720
Buhler Community Foundation	375
Altusa International of Salina Kansas Foundation	250
<b>TOTAL DONATIONS TEMPORARILY RESTRICTED</b>	<b>\$94,834</b>



# support

## CASH DONATIONS

### DONORS UP TO \$49

Dorothy E Agee  
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 Tracie and Pete Smucker  
 Mike Soetaert & Melanie Terrill  
 Penny Stoss  
 Teresa J. Thompson  
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 United Way of Greater Kansas City  
 Gail Upton  
 Karen A. VanOverschelde  
 Dr. Robert & Pat Weber

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 Christina Litwiller  
 Shannon Rayl  
 Kara & Dean Revell  
 Marc & Martha Ryan  
 Angie & Jeff Saenger  
 Samantha S. Sulsar

### DONORS \$100 TO \$499

Amy & Chris Adams  
 AmazonSmile Foundation  
 The Bank of Tescott  
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 Leetta and Dorsey Felner  
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 Kansas Action for Children, Inc.  
 Gretchen Morgenstern  
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### ENDOWMENT DONORS UP TO \$49

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### ENDOWMENT DONORS \$50 TO \$99

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 Marc & Martha Ryan  
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 Penny Stoss  
 Samantha S. Sulsar

### ENDOWMENT DONORS \$100 TO \$499

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#### \$500 AND ABOVE

Michael & Carol Cast  
 Barry L. and Paula M. Downing Foundation  
 (Wichita TOP Children's Fund)  
 Leadell Ediger  
 Warren Ediger Architect  
 Salina Vortex Corporation

## IN-KIND DONATIONS

### DONATIONS \$50 TO \$99

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 Sankey Auto Center, Incorporated

### DONATIONS \$100 TO \$499

99KG Eagle Media Center  
 Alpha Media, LLC  
 Barton County  
 Community College

Belleville Public Library  
 Brethren of Christ Church  
 Central Christian College  
 Clay County Health Department  
 Cloud County Community College  
 Colby Community College  
 Dickinson County Health Department  
 Dodge City Community College  
 Ellsworth Health Department  
 Faith United Presbyterian Church  
 First Covenant Church Salina  
 First National Bank  
 Gove County Medical Center  
 Great Bend Public Library  
 Hutchinson Community College  
 Hutchinson Funeral Home  
 Hutchinson Public Library  
 Learn and Grow Depot  
 Marion School District  
 McPherson Public Library  
 Minneapolis Public Library  
 Mitchell County Partnership for Children  
 Pratt Regional Medical Center  
 Rooks County Health Department  
 Russell County Health Department  
 Safety Training Solutions  
 Salina Media Group  
 Sherman County Health Department  
 St. Catherine Hospital  
 St. Paul Lutheran Preschool  
**DONATIONS \$500 AND ABOVE**  
 Branagh Information Group, Inc.  
 Clark, Mize & Linville, Chartered  
 Kaplan Early Learning Company  
 Salina Public Library  
 U.S. Toy/Constructive Playthings



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