2020 Annual Report
The comprehensive nature of our services strengthens child care statewide and enhances the quality and availability of care:

- By providing various resources and services - through the Child Care Resource Center, our website, social media platforms, and other communication channels - we help families find child care.
- By providing coaching support in early care and education settings - with technical assistance, professional development, and on demand services - we provide significant assistance to the child care community.
- By engaging with community and state level partners - with real-time child care data and resources - we assist in the advancement of solutions to child care challenges.

We are Leaders in Early Learning Systems

These Child Care Resource and Referral (CCR&R) partners, along with Child Care Aware of Kansas, provide statewide services:

- Child Start, Inc.
- Child Care Aware of Eastern Kansas
- The Family Conservancy

Together we:

- Collect, analyze, and report data on child care supply, demand, quality, and cost.
- Bring together community coalitions with diverse stakeholder groups to solve unique challenges of local communities.
- Serve as an intermediary and resource hub for public, private and philanthropic partners eager to address the immediate and long-term needs of child care programs and families alike.
- Lead technical assistance and professional development initiatives for child care programs to increase program safety and quality.
- Help families navigate the changing child care landscape by delivering free child care referrals and consumer education to make informed child care choices.
- Support businesses that need a dependable and productive workforce by offering easy steps to accommodate the needs of working families.
In 2020, our strength at adapting to an ever-changing crisis shined during the COVID-19 pandemic. Through the support of our data system structure, organizational talent, longstanding partnerships with the CCR&Rs, connections with child care programs, resources for families, and collaboration with state agencies, we responded with new services.

**Hero Relief Program Grants**

The Hero Relief Program, established by the Kansas Department for Children and Families and implemented by our team, utilized the 2020 Coronavirus Aid, Relief, and Economic Security (CARES) Act funds to provide supply, sustainability, healthcare/emergency worker support bonuses and revenue replacement funds.

- 3,132 Kansas child care programs were awarded $8,309,722 for supply and sustainability grants through the Hero Relief Program.*
- 1,454 Kansas child care programs were provided $1,280,500 in healthcare/emergency worker support bonuses.*
- $1,779,800 was provided as revenue replacement funds. *

*Eligibility requirements

**Coronavirus Relief Funding County Grants**

Additional grants were made available through county government partners in Douglas County, Saline County, and Shawnee County. These funds continued sustainability grants for eligible licensed child care programs after the Hero Relief Program grants ended.

- 95 grants were awarded for a total of $377,500 to Douglas County child care programs.
- 103 grants were awarded for a total of $385,890 to Saline County child care programs.
- 230 grants were awarded for a total of $864,040 to Shawnee County child care programs.

**Child Care Health Consultation**

We launched a new Child Care Health Consultant Network to provide technical assistance to licensed child care programs as they implement COVID-19 health and safety guidance from the Centers for Disease Control. With guidance from the Kansas Department of Health and Environment. Child care programs were also able to apply for a grant to make adjustments to their facilities based on the technical assistance provided.

- 505 Child care health consultations were requested.
- 440 Child care programs were awarded a health & safety grant for a total award of $2,300,696 paid in 2020.

**Comfort Kits**

As part of the Child Care Health Consultation program, we partnered with four vendors to develop and disseminate Comfort Kits to early childhood programs, families, and community-based organizations across the state. Three types of Comfort Kits were distributed: 1) Social emotional resources, 2) Hygiene/Sanitation materials and 3) School/classroom supplies. Two phases of distribution occurred.

Phase 1 (October 2020):

- 2,576 Comfort Kits for 2,576 Licensed child care facilities and 24,459 Comfort Kits for 374 selected home visitation programs were distributed.

Phase 2 (December 2020):

- An additional 25,760 Comfort Kits for 2,576 Licensed child care facilities were distributed.

**Hygiene and Social Emotional Materials Kits**

With support from the Blue Cross Blue Shield Foundation, two materials kits to help meet emerging needs of 500 Kansas family child care programs were distributed.
Family Services: Child Care Resource Center
By providing free child care referrals and information, we help families begin their search for child care and access resources.

- 11,387 referrals were completed to help families begin their child care search (online and phone, duplicated).
- 44,399 consumer education materials were shared with families (electronic and printed) to help them learn more about quality child care and child development.
- 782 families have enrolled in our texting service to receive the latest early childhood and/or parenting information, updates, tips and activity ideas. (year to date)

Child Care Provider Supports: Quality Initiative Programming and Professional Development
Every environment is a learning environment, from providing professional development and coaching opportunities to materials and resources for child care programs, we are uniquely positioned to support children's learning from birth. CCR&Rs spend many hours giving coaching support and offering trainings to teach positive behaviors and practices and to assist programs in applying their new skills and knowledge in their work with children and families. As a result, more Kansas children receive quality child care.

- 863 providers have enrolled in our texting service.

Links to Quality: Coaching support focused on the child care quality recognition and improvement framework, with funding provided by the Kansas Department for Children and Families.
- 563 coaching supports were completed.

Child Care Quality Initiative: Coaching support focused on positive interactions in child care settings, with funding provided by the Kansas Children's Cabinet and Trust Fund.
- 654 coaching supports were completed.

Professional Development: Online and classroom professional development training events are delivered to improve the skills and knowledge of child care professionals.
- 279 professional development training events were presented to 3,570 participants.

Child Care Aware of Kansas Online Learning: 31 participants
- 12 participants enrolled in CDA Credential-Infant/Toddler.
- 19 participants enrolled in 125 A La Carte Menu courses.

Community Connections: Outreach & Engagement
Strengthening and establishing local, statewide and national partnerships remains a priority. We continue to connect with a variety of individuals, organizations, and groups to become more involved in early childhood systems efforts around the state. A key message that we elevate during these interactions are the needs of child care providers, families and children.

Outreach and engagement efforts included: 365 total number of Community Engagements occurred in 22 counties.
- 314 meetings were attended to engage in early childhood conversations throughout the state.
- 15 conferences/exhibits were attended (statewide) to represent child care/early childhood.
- 36 presentations were completed in communities to promote the importance of early childhood and CCR&R services.
Legacy Scholarships

The Board of Directors established an Endowed Fund to provide annual educational scholarships to Kansas child care professionals. The Legacy Scholarship, in honor of founding director Leadell Ediger, is a needs-based, reimbursement educational scholarship designed to fulfill a financial gap for child care professional(s) wanting to obtain an early childhood certificate through a Kansas community college.

4 Legacy Scholarships were awarded in 2020.

- **Megan Behrens, Family Child Care Provider, Marysville, KS.** Megan shared that her goals include achieving her early childhood degree and continuing to a 4-year college to further her education in early childhood. She says that she is always looking for new ways to better herself and help her daycare kids become more independent and loving little people.

- **Abbie Hanzliceck, Family Child Care Provider, Emporia, KS.** Abbie loves her daycare kids and feels her goals will be enhanced by obtaining her degree in early childhood education. She has been juggling continuing her education while still working full time running her daycare and raising her own children.

- **Mary Kramer, Child Care Center Staff, Louisburg, KS.** Mary is taking classes to help improve her skills in teaching the children.

- **Michaela Watts, Child Care Center Staff, Emporia, KS.** Michaela has already attended multiple trainings and feels ready to work on completing her CDA (Child Development Associate Credential).

“I love what I do and receiving the Legacy Scholarship has allowed me to further my education and help me be a better child care provider.”

– Abbie Hanzliceck

**Kansas Child**

Kansas Child is a quarterly publication that has an 18-year history covering topics that elevate the need for high-quality early education services and highlights amazing efforts happening for young kids around Kansas. We hope to provoke thoughtful discussion within the field and to help those outside the field gain a better understanding of priorities and concerns.

2020 Topics included:

- Winter 2020: Connecting with Families
- Spring 2020: Infant Toddler
- Summer 2020: Nurturing Young Bodies and Minds
- Fall 2020: Navigating the Unexpected
## STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2020

### ASSETS

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$860,156</td>
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<tr>
<td>Accounts receivable</td>
<td>179,765</td>
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<tr>
<td>Prepaid expenses</td>
<td>19,867</td>
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<tr>
<td>Vehicles and equipment - net of accumulated depreciation</td>
<td>71,211</td>
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<tr>
<td>Fund at Greater Salina Community Foundation</td>
<td>562,308</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$1,693,307</strong></td>
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### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Category</th>
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<tr>
<td>Accounts payable</td>
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<td>Payroll Liabilities</td>
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<td>Accrued compensation</td>
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<td>Refundable advances</td>
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<td><strong>Total Liabilities</strong></td>
<td><strong>398,503</strong></td>
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<tr>
<td>Net Assets</td>
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<tr>
<td>Without donor restrictions</td>
<td>1,147,017</td>
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<tr>
<td>With donor restrictions</td>
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<td><strong>Total Net Assets</strong></td>
<td><strong>1,294,804</strong></td>
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### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$1,693,307</strong></td>
</tr>
</tbody>
</table>

*Unaudited*

## STATEMENTS OF ACTIVITIES YEAR ENDED DECEMBER 31, 2020

### Revenues

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations</td>
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<tr>
<td>Government grants - contributions</td>
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<tr>
<td>Government grants - exchange transactions</td>
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<tr>
<td>KPATA/KSAEYC administrative fees</td>
<td>38,015</td>
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<tr>
<td>Interest</td>
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<td>Other income</td>
<td>21,572</td>
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<tr>
<td>Gain on sale of fixed assets</td>
<td>15,128</td>
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<tr>
<td>Net assets released from restriction</td>
<td>72,069</td>
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<tr>
<td>Net unrealized gain (loss) on investment</td>
<td>73,983</td>
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<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td><strong>20,258,778</strong></td>
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</tbody>
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### EXPENSES

Program services:
- CARES Act/CCDF Funding for Child Care: 11,584,382
- Child Care Health Consultant Network: 4,111,275
- Child Care Consumer Education Referral Services: 1,095,005
- SPARK Counties CARES Act: Douglas, Saline, Shawnee: 1,698,482
- Child Care Quality Initiative: 448,087
- Links to Quality: 382,432
- Preschool Development Grant and Maternal Child Health: 48,294
- Early Childhood Financing: 211,826
- Other programs: 190,455

**TOTAL PROGRAM SERVICES** 19,770,238

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>General and administrative</td>
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<tr>
<td>Fundraising</td>
<td>3,550</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>20,134,554</strong></td>
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### NET CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS

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<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Donations</td>
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<tr>
<td>Net assets released from restriction</td>
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<td><strong>NET CHANGE IN NET ASSETS</strong></td>
<td><strong>124,224</strong></td>
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### CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS

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### TEMPORARILY RESTRICTED DONATIONS

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<tbody>
<tr>
<td>Blue Cross Blue Shield of Kansas Foundation</td>
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<td>Community Foundation of Dickinson County</td>
<td>2,116</td>
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<tr>
<td>Greater Salina Community Foundation</td>
<td>4,967</td>
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<tr>
<td>Don C &amp; Florence M McCune Foundation</td>
<td>5,000</td>
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<tr>
<td>Verla Nesbitt Joselyn Foundation</td>
<td>2,000</td>
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<tr>
<td><strong>Total Temporarily Restricted Donations</strong></td>
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### REVENUE DETAILS

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<tbody>
<tr>
<td>Individual Donors</td>
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<tr>
<td>Greater Salina Community Foundation</td>
<td>2,321</td>
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<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>13,860</strong></td>
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*Unaudited*
DONATIONS

2020 Endowment Donations
Donors Up to $49
Amy and Chris Adams
Jennifer Blair
Rebecca Clancy
Connie and Jim Hocking
Tanya and Devin Koehn
Rachel and Robert Loersch
Gayle Martin
Lisa Newman
Susan and Douglas Pearson
Kara D Revell
Christen and Justin Robinson
Tracie and Pete Smucker
Kelsey and Kyle Trower
Donors $50 to $99
Carol Brandert
Kathleen Burkle
Mark and Jane Berkley
Mary Lewick
Karl Maloux
Rex and Carol Romeiser
Angie and Jeff Saenger
Penny and Steve Stoss
Kelly and James Swart
Vera Zerger
Ann Zimmerman and Dexter Eggers
Donors $100 to $499
Anonymous
Eric and Danielle Brown
Amanda Ediger
Steven Ediger
Betty Froogley
Jacob and Alisha Hemmer
Bryan and Katie Henwig
Carolee and Mark Jones
John and Gig Jones
Corlene Lange
Christina Litwiller
Kim and Cynthia Moore
Tim and Shelly Power
Charles B and Marcy Roth
Russell Child Development Center
Marc and Martha Ryan
Sankey Auto Center, Incorporated
Betsy Scholten
Beth Shearer
Christl L and Jerry L Smith
Samantha S. Sulzar
Colten Vonlintel
Julie and Chris Weems
Jane and Joseph Weiller
Donors $500 and Above
Anonymous
Anonymous
Michael and Carol Cast
Ruth and Bill Cathcart-Rake
Barry L. and Paula M. Downing Foundation
(Wichita TOP Children’s Fund)
Leadell Ediger
Warren Ediger
Mary A Murphy
Kristine and Scott Nicholson
Darwin L and Delma M Sampson Donor Advised Fund

2020 CASH AND IN-KIND DONATIONS
Donors Up to $49
James and Vera Bothner
JoAnn Henry
Christopher King
Cindy Muchow
Neil Piland
Tracie and Pete Smucker
Debbie and Gerald Thomas
Donors $50 to $99
AmazonSmile Foundation
Marcia and Robert Anderson
Anonymous
Tanya and Devin Koehn
Morgan Padgett
Jessica Padilla
Vicki Padilla
Angie and Jeff Saenger
Donors $100 to $499
Anonymous
Kelly Davydov
John and Deborah Divine
First Christian Church
John and Gig Jones
Kroger - Dillon Stores
Corlene Lange
Christina Litwiller
Kyle Matchell and Christy Gondring
Marcia and Steve Nicely
Kristine and Scott Nicholson
Rebecca Quigley
Kara Revell
Russell Child Development Center
Marc and Martha Ryan
Seed Savers Exchange
Beth Shearer
Solomon State Bank
Chelsy and Klint Spiller
Samantha S. Sulzar
Betsy and Ben Wearing
Vera and Ted Zerger
Donors $500 and Above
Barrientos, Sue
Boswell, Annie
Blue Cross Blue Shield of Kansas
Eric Brown
Leadell Ediger
Karen Elliott
Kimberly Engelman
Greater Salina Community Foundation
Betty and James Lammle
Kari Mailoux
Kim Moore
Mary Murphy
Paula Neth
Morgan Padgett
Tina Rodden
Cornelia Stevens
Penny Stoss
The Bennington State Bank
Jane Weiler
Bradford Wiles
Mike Yoder
THANK YOU TO OUR 2020 BOARD OF DIRECTORS FOR THEIR INDIVIDUAL EXPERTISE AND MUTUAL COMMITMENT TO CHILDREN AND THE EARLY CHILDHOOD FIELD IN KANSAS.

Penny Stoss, President
Mike Yoder, Vice President
Morgan Padgett, Treasurer
Jane Weiler, Secretary
Betty Lammle, Past-President
Amy Adams
Sue Barrientos
Annie Boswell
Eric Brown
Kim Engelmann
Jacob Hemmer
Kyle Matchell
Kim Moore
Mary Murphy
Dean Olson
Tina Rodden
Cornelia Stevens
Bradford Wiles
Leadell Ediger

We would like to extend a gracious THANK YOU to all child care programs. 2020 was anything but easy on you. The long hours, the tough decisions, the adversity that you have gone through and have yet to experience due to the pandemic have not been overlooked.

The work that you do daily has a ripple effect all over Kansas; we are here for you cheering you on.

855-750-3343 | www.ks.childcareaware.org
PO Box 2294 | Salina, KS 67402-2294